

# QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE SECOND QUARTER ENDED 31 DECEMBER 2012

The figures have not been audited

# CONDENSED CONSOLIDATED INCOME STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2012

|   | Individua<br>Current Year<br>Quarter | l Quarter<br>Preceding Year<br>Corresponding<br>Quarter | Cumulati<br>Current Year-<br>To-Date | ve Quarter Preceding Year Corresponding Period |
|---|--------------------------------------|---|--------------------------------------|--|
|   | 31/12/2012<br>RM'000                 | 31/12/2011<br>RM'000                                    | 31/12/2012<br>RM'000                 | 31/12/2011<br>RM'000                           |
| Revenue   | 14,125                               | 13,251  | 26,933                               | 26,785   |
| Cost of sales   | (13,263)                             | (12,263)  | (25,111)                             | (24,596)                                       |
| Gross profit  | 862                                  | 988   | 1,822                                | 2,189  |
| Operating expenses  | (649)                                | (908)   | (1,462)                              | (1,662)  |
| Other operating income/(expenses)                           | 65                                   | (7)   | 26                                   | 126  |
| Operating profit  | 278                                  | 73  | 386                                  | 653  |
| Finance costs   |                                      | (22)  |                                      | (64)   |
| Finance income  | 9                                    | 16  | 23                                   | 33   |
| Profit before taxation                                      | 287                                  | 67  | 409                                  | 622  |
| Taxation  | (62)                                 | (49)  | (131)                                | (267)  |
| Profit for the period attributable to owners of the Company | 225                                  | 18  | 278                                  | 355  |
| Earnings per ordinary share (sen):-                         |                                      |   |                                      |  |
| (a) Basic   | 0.36                                 | 0.03  | 0.45                                 | 0.57   |
| (b) Fully diluted   | N/A                                  | N/A   | N/A                                  | N/A  |

The Condensed Consolidated Income Statements should be read in conjunction with the Annual Financial Statements for the Financial Year Ended 30 June 2012.

The figures have not been audited

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 DECEMBER 2012

|   | Individua               | Quarter Cumulativ                          |                          | ve Quarter                                   |  |
|---|-------------------------|--|--------------------------|--|--|
|   | Current Year<br>Quarter | Preceding Year<br>Corresponding<br>Quarter | Current Year-<br>To-Date | Preceding<br>Year<br>Corresponding<br>Period |  |
|   | 31/12/2012<br>RM'000    | 31/11/2011<br>RM'000                       | 31/12/2012<br>RM'000     | 31/12/2011<br>RM'000                         |  |
| Profit for the period   | 225                     | 18   | 278                      | 355  |  |
| Foreign currency translation differences for foreign operations | 22                      | (55)                                       | (173)                    | 70   |  |
| Total comprehensive income/ (expense) for the period            | 247                     | (37)                                       | 105                      | 425  |  |

The Condensed Consolidated Statements of Comprehensive Income should be read in conjunction with the Annual Financial Statements for the Financial Year Ended 30 June 2012.

The figures have not been audited

## CONDENSED CONSOLIDATED STATEMENTS ON FINANCIAL POSITION AS AT 31 DECEMBER 2012

| A OG POTO   | As at end of current<br>quarter<br>31/12/2012<br>RM'000 | Restated As at end of preceding financial year 30/06/2012 RM'000 | Restated As at beginning of preceding financial year 01/07/2011 RM'000 |
|---|---|--|--|
| ASSETS  | 0.504   | 0.77.0   | 10.000   |
| Property, plant and equipment                                   | 9,534   | 9,762  | 10,299   |
| Deferred tax assets   | 10,378  | 970<br>10,732  | 1,094  |
| Total non-current assets  | 10,378  | 10,732   | 11,393   |
| Inventories   | 2,976   | 2,951  | 1,603  |
| Trade and other receivables                                     | 13,155  | 13,360   | 10,441   |
| Current tax assets  | -   | 71   | 2  |
| Deposits, cash and bank balances                                | 15,082  | 10,807   | 11,711   |
| Total current assets  | 31,213  | 27,189   | 23,757   |
| TOTAL ASSETS  | 41,591  | 37,921   | 35,150   |
| EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY                    |   |  |  |
| Share capital   | 62,188  | 62,188   | 62,188   |
| Reserves  | (38,405)  | (38,510)   | (39,616)   |
| TOTAL EQUITY  | 23,783  | 23,678   | 22,572   |
| LIABILITIES   | 1.70  | 1.50   | • • •  |
| Retirement benefits   | 153   | 153  | 266  |
| Deferred tax liabilities  | 1.50  | 1.52   | 135  |
| Total non-current liabilities                                   | 153   | 153  | 401  |
| Trade and other payables  | 17,655  | 14,090   | 10,741   |
| Borrowings (unsecured)  |   | - 1,000  | 1,400  |
| Current tax liabilities   | <u>-</u>  | _  | 36   |
| Total current liabilities                                       | 17,655  | 14,090   | 12,177   |
| TOTAL LIABILITIES   | 17,808  | 14,243   | 12,578   |
| TOTAL EQUITY AND LIABILITIES                                    | 41,591  | 37,921   | 35,150   |
| Net assets per share attributable to owners of the Company (RM) | 0.38  | 0.38   | 0.36   |

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Annual Financial Statements for the Financial Year Ended 30 June 2012.

## The figures have not been audited

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2012

|  | Share capital | Translation reserve | Accumulated losses  | Total equity       |
|--|---------------|---------------------|---------------------|--------------------|
| Current year-to-date ended 31 December 2012  | ACTA OUT      | X 17 000            | KIN OOO             | KW 000             |
| At 1 July 2012 - previously reported<br>Effect of MFRS 1 adoption                            | 62,188        | 75<br>147           | (2,157)<br>(36,575) | 60,106<br>(36,428) |
| At 1 July 2012 - restated  | 62,188        | 222                 | (38,732)            | 23,678             |
| Other comprehensive expense  – foreign currency translation difference Profit for the period | -             | (173)               | 278                 | (173)<br>278       |
| Total comprehensive expense/(income) for the period  | *             | (173)               | 278                 | 105                |
| At 31 December 2012  | 62,188        | 49                  | (38,454)            | 23,783             |
| Preceding year corresponding period ended 31 December 2011                                   |               |                     |                     |                    |
| At 1 July 2011 - previously reported Effect of MFRS 1 adoption                               | 62,188        | (147)<br>147        | (3,041)<br>(36,575) | 59,000<br>(36,428) |
| At 1 July 2011 - restated  | 62,188        | -                   | (39,616)            | 22,572             |
| Other comprehensive income  – foreign currency translation difference Profit for the period  | <del>-</del>  | 70                  | 355                 | 70<br>355          |
| Total comprehensive income for the period  | _             | 70                  | 355                 | 333<br>425         |
| At 31 December 2011 - restated   | 62,188        | 70                  | (39,261)            | 22,997             |

The Condensed Consolidated Statements of Changes in Equity should be read in conjunction with the Annual Financial Statements for the Financial Year Ended 30 June 2012.

#### The figures have not been audited

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE PERIOD ENDED 31 DECEMBER 2012

|  | Current<br>Year-To-Date | Preceding Year<br>Corresponding<br>Period |
|--|-------------------------|---|
|  | 31/12/2012<br>RM'000    | 31/12/2011<br>RM <sup>†</sup> 000         |
| CASH FLOWS FROM OPERATING ACTIVITIES                   |                         |   |
| Profit before taxation                                 | 409                     | 622                                       |
| Adjustments for:-                                      |                         |   |
| Depreciation and amortization                          | 332                     | 369                                       |
| Non cash item  | (83)                    | (50)                                      |
| Net financing (income)/costs                           | (23)                    | 31  |
| Operating profit before changes in working capital     | 635                     | 972                                       |
| Changes in working capital                             |                         |   |
| Net change in current assets                           | 152                     | (1,222)                                   |
| Net change in current liabilities                      | 3,565                   | 1,016                                     |
| Tax refunded/(paid)                                    | 66                      | (127)                                     |
| Net financing income received/(costs paid)             | 23                      | (31)                                      |
| Retirement benefits paid                               | -                       | (42)                                      |
| Dividend received                                      | 111                     | 98  |
| Net cash generated from operating activities           | 4,552                   | 664                                       |
| CASH FLOWS FROM INVESTING ACTIVITIES                   |                         |   |
| Proceed from disposal of property, plant and equipment | -                       | 52  |
| Acquisition of property, plant and equipment           | (104)                   | (73)                                      |
| Net cash used in investing activities                  | (104)                   | (21)                                      |
| CASH FLOWS FROM FINANCING ACTIVITIES                   |                         |   |
| Repayment of bank borrowings                           | _                       | (2,400)                                   |
| Drawdown of bank borrowings                            | -                       | 1,000                                     |
| Net cash used in financing activities                  | <u>L</u>                | (1,400)                                   |
| NET CHANGE IN CASH AND CASH EQUIVALENTS                | 4,448                   | (757)                                     |
| CASH & CASH EQUIVALENTS AT BEGINNING OF PERIOD         | 10,807                  | 11,711                                    |
| EFFECT ON FOREIGN EXCHANGE                             | (173)                   | 70  |
| CASH & CASH EQUIVALENTS AT END OF PERIOD               | 15,082                  | 11,024                                    |
|  |                         |   |

Cash and cash equivalents included in the consolidated statements of cash flow comprise the following balance sheet amounts:

|                                  | 31/12/2012<br>RM'000 | 31/12/2011<br>RM'000 |
|----------------------------------|----------------------|----------------------|
| Deposits, cash and bank balances | 15,082               | 11,024               |

The Condensed Consolidated Statements of Cash Flows should be read in conjunction with the Annual Financial Statements for the Financial Year Ended 30 June 2012.

#### The figures have not been audited

#### 1. Basis of preparation

The interim financial report is unaudited and has been prepared in accordance with Malaysian Financial Reporting Standards ("MFRS") 134 "Interim Financial Reporting" and the applicable disclosure provisions of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the Group's audited financial statements for the financial year ended 30 June 2012. This interim financial report also complies with International Accounting Standards ("IAS") 34 "Interim Financial Reporting" issued by the International Accounting Standards Board.

The accounting policies and presentation adopted for this interim report are consistent with those adopted in the audited financial statements for the financial year ended 30 June 2012 except for the following transitional exemptions arising from the adoption of MFRS:

#### a) Business combinations

All business combinations were previously accounted for using acquisition method where goodwill arose from business combinations were measured at cost less accumulated impairment. As at the date of transition to MFRS 1, business combinations involving acquisition of common control companies (prior to the date of transition to MFRS 1) are accounted for using book value method and consequently, the related goodwill (net of accumulated amortisation) was reversed and adjusted to the accumulated losses of the Group.

#### b) Foreign currency translation reserve

Foreign currency differences were previously recognised in other comprehensive income and accumulated in the foreign currency translation reserve ("FCTR"). As at the date of transition to MFRS 1, the cumulative amounts in the FCTR were reclassified to the accumulated losses of the Group.

The reconciliation of the financial statements for the comparative periods are as follows:

#### **Condensed Consolidated Statements of Changes in Equity**

Reconciliation of the affected financial caption reported as at 31 December 2011

|  | As previously<br>reported<br>at 31/12/2011 | Effect of adop       | tion of MFRS         | As restated at 31/12/2011 |
|--|--|----------------------|----------------------|---------------------------|
|  | RM'000                                     | RM'000<br>Note 1 (a) | RM'000<br>Note 1 (b) | RM'000                    |
| Accumulated losses Translation reserve | (2,686)<br>(77)                            | (36,428)             | (147)<br>147         | (39,261)<br>70            |

#### The figures have not been audited

## 2. Qualification of audit report of the preceding annual financial statements

The audit report for the preceding annual financial statements was not qualified.

## 3. Seasonality or cyclicality of interim operations

There have been no material seasonal or cyclical factors affecting the results of the quarter under review.

## 4. Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence

There were no items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence during the quarter under review and financial year-to-date.

# 5. Changes in estimates of amounts reported in prior interim periods of the current financial year or in prior financial years

There were no changes in estimates of amounts reported in prior financial years.

## 6. Issuances, cancellations, repurchases, resale and repayments of debt and equity securities

There were no issuance of shares, share buy-back, share cancellations resale of treasury shares or repayments of debt or equity securities during the quarter under review and financial year-to-date.

#### 7. Dividend

There were no dividends paid during the quarter under review and financial year-to-date.

#### The figures have not been audited

## 8. **Operating Segments**

The Group's segmental report for the financial year-to-date is as follows: -

| Reportable segment profit 563  Included in the measure of segment profit are:  Revenue from external customers 26,822 Depreciation and amortisation 332  Reconciliation of reportable segment profit | Design,<br>manufacturing<br>supply of<br>furniture and<br>interior design f<br>out works<br>RM'000 |
|--|--|
| Revenue from external customers Depreciation and amortisation  26,822 332  | it 563   |
| Depreciation and amortisation 332  | of segment profit are:   |
| Reconciliation of reportable segment profit  | ,-—  |
|  | table segment profit   |
| ProfitReportable segments563Non-reportable segments(177)Finance income23Consolidated profit before taxation409   | (177)<br>23  |
| Revenue and amortisati   | Revenue and amortisation RM'000 RM'000   |
| Non-reportable segment         111         -           Total         26,933         332  |  |

### 9. Material events not reflected in the financial statements

There are no material subsequent events to be disclosed as at the date of this report.

## 10. Changes in the composition of the Group

There were no changes in the composition of the Group during the quarter under review, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings and discontinued operations.

#### The figures have not been audited

#### 11. Review of Performance

For the quarter under review, the Group recorded a revenue of RM14.1 million and profit before taxation ("PBT") of RM287,000 as compared with a revenue of RM13.3 million and PBT of RM67,000 recorded in the corresponding quarter of the preceding year ended 30 June 2012 ("FY 2012").

For the financial year-to-date, the Group recorded a revenue and PBT of RM26.9 million and RM409,000 respectively as compared with a revenue and PBT of RM26.8 million and RM622,000 recorded in the corresponding period of FY 2012.

In comparison with the corresponding quarter of FY 2012, the increase in revenue and PBT was mainly attributable to higher sales recorded for hospitality projects. For the financial year-to-date, PBT was lower as compared with the corresponding period of FY 2012 mainly due to an increase in project expenses.

#### 12. Material changes in PBT against the immediate preceding quarter

The Group recorded a PBT of RM287,000 for the quarter under review as compared with a PBT of RM122,000 recorded in the preceding quarter. The higher PBT recorded in the quarter under review was mainly attributable to higher sales recorded for hospitality projects.

## 13. Prospects

The weak global economy continues to affect the Malaysian furniture exports. The Group's diversification into design and fit-out works has helped mitigate export performance. The Group continues to launch new and innovative furniture designs for the export markets to improve its performance. For the financial year ending 30 June 2013, the Board expects the performance of the Group to be profitable.

## 14. Profit forecast / profit guaranteed

This note is not applicable.

#### 15. Profit before taxation

|   | Current Year<br>Quarter | Current Year<br>To-date |
|---|-------------------------|-------------------------|
|   | 31/12/2012<br>RM'000    | 31/12/2012<br>RM'000    |
| Profit before taxation is arrived at after charging/(crediting):- |                         |                         |
| Gross dividend income from short term investments                 | (55)                    | (111)                   |
| Depreciation and amortization                                     | 165                     | 332                     |
| Loss on foreign exchange  | 8                       | 12                      |
| Inventories written back  | -                       | -                       |
| Fair value gain on derivative instruments                         | -                       | _                       |
| Reversal of impairment loss on trade receivables                  | <b></b>                 | -                       |
| (Gain)/loss on disposal of quoted or unquoted investments         |                         |                         |
| or properties   | -                       | ***                     |
| Impairment of property, plant and equipment                       | **                      | På                      |

#### The figures have not been audited

#### 16. Taxation

|                          | Individu                | al Quarter                                 | Cumulati                 | ve Quarter                                |
|--------------------------|-------------------------|--|--------------------------|---|
|                          | Current Year<br>Quarter | Preceding Year<br>Corresponding<br>Quarter | Current Year-<br>To-Date | Preceding Year<br>Corresponding<br>Period |
|                          | 31/12/2012<br>RM*000    | 31/12/2011<br>RM'000                       | 31/12/2012<br>RM'000     | 31/12/2011<br>RM'000                      |
| Current taxation         |                         |  |                          |   |
| Malaysian - current year | 2                       | 2  | 5                        | 4   |
| - prior years            | _                       | -  | -                        | 2   |
| Overseas - prior years   | _                       | 10   |                          | 61  |
|                          | 2                       | 12   | 5                        | 67  |
| Deferred taxation        |                         |  |                          |   |
| Malaysian - current year | 60                      | 37   | 126                      | 200                                       |
|                          | 62                      | 49   | 131                      | 267                                       |

The Group's effective tax rate for the quarter under review was lower than the statutory tax rate mainly due to double deduction incentives on certain expenses. The Group's effective tax rate for the financial year-to-date was higher than the statutory tax rate mainly due to certain expenses not allowed for tax deduction.

#### 17. Corporate proposals

There are no corporate proposals announced but not completed as at the date of this report.

#### 18. Group's borrowings and debt securities

There were no borrowings outstanding as at 31 December 2012.

### 19. Changes in material litigation

There are no material litigations as at the date of this report.

#### 20. Dividend

- a) The Board does not recommend any interim dividend for the quarter ended 31 December 2012 of the financial year ending 30 June 2013 (2<sup>nd</sup> quarter 2011/2012: Nil).
- b) For the financial year-to-date, no dividend has been declared (2011/2012: Nil).

#### 21. Earnings Per Ordinary Share

## (a) Basic earnings per ordinary share

The basic earnings per ordinary share for the quarter under review is calculated by dividing the Group's profit attributable to owners of the Company of RM225,000 (2<sup>nd</sup> quarter 2011/2012:RM18,000) by the weighted average number of ordinary shares outstanding during the quarter of 62,187,600 (2<sup>nd</sup> quarter 2011/2012: 62,187,600).

#### The figures have not been audited

#### 21. Earnings Per Ordinary Share (cont'd)

a) Basic earnings per ordinary share (cont'd)

The basic earnings per ordinary share for the financial year-to-date is based on the profit attributable to equity holders of the parent of RM278,000 (2011/2012: of RM355,000) and the weighted average number of ordinary shares during the period of 62,187,600 (2011/2012: 62,187,600).

### (b) Diluted earnings per share

The Group has no dilution in its earnings per ordinary share in the quarter under review / financial year-to-date and preceding year corresponding quarter / period as there were no dilutive potential ordinary shares.

## 22. Realised and unrealised profits /losses disclosure

The breakdown of the accumulated losses of the Group, into realised and unrealised profits/ (losses) are as follows:-

|   | As At End of<br>Current Quarter | Restated As At End of Preceding Financial Year |
|---|---------------------------------|--|
| Total accumulated lesses of the Company and the subsidiaries  | 31/12/2012<br>RM'000            | 30/06/2012<br>RM'000                           |
| Total accumulated losses of the Company and the subsidiaries: | (2,789)                         | (3,231)  |
| -unrealised   | 816                             | 980  |
|   | (1,973)                         | (2,251)  |
| Less: Consolidation adjustments                               | (36,481)                        | (36,481)                                       |
| Group's accumulated losses                                    | (38,454)                        | (38,732)                                       |

By Order of the Board Narra Industries Berhad

Joanne Leong Wei Yin Company Secretary

Kuala Lumpur 4 February 2013